



SEKOLAH TINGGI ILMU EKONOMI Y.A.I

- Program Pascasarjana Magister Akuntansi (S-2)
- Program Studi Akuntansi (S-1) • Program Studi Manajemen (S-1)

Jl. Salemba Raya No. 7-9A Jakarta Pusat, Telp. (021) 3149205, (021) 3914075
Homepage : <http://www.yai.ac.id>; Email : stie@yai.ac.id

KEPUTUSAN
KETUA SEKOLAH TINGGI ILMU EKONOMI Y.A.I
NO. 06/K/SK-M/STIE Y.A.I/IX/2024
TENTANG
PENGANGKATAN **SDR/I. DR. DINI AMALIA, SE, MM**
SEBAGAI DOSEN AKTIF SEMESTER GASALTAHUN AKADEMIK 2024/2025
PADA SEKOLAH TINGGI ILMU EKONOMI Y.A.I

KETUA SEKOLAH TINGGI ILMU EKONOMI Y.A.I

MENIMBANG : 1. Bahwa dalam kegiatan perkuliahan Semester Gasal Tahun Akademik 2024/2025 diperlukan tenaga pengajar yang memenuhi syarat – syarat kemampuan, kemauan, kesempatan, pengabdian dan syarat lainnya yang dibutuhkan untuk menjamin kelancaran, ketertiban dan mutu perkuliahan pada Sekolah Tinggi Ilmu Ekonomi Y.A.I.
2. Bahwa untuk menunjang kelancaran pelaksanaan proses belajar mengajar di lingkungan Sekolah Tinggi Ilmu Ekonomi Y.A.I, dipandang perlu untuk mengangkat Dosen Aktif pada semester Gasal Tahun Akademik 2024/2025.

MENINGGAT : 1. Statuta Sekolah Tinggi Ilmu Ekonomi Y.A.I
2. Peraturan Akademik Sekolah Tinggi Ilmu Ekonomi Y.A.I

MEMUTUSKAN

MENETAPKAN : 1. Mengangkat Sdr /i. **Dr. Dini Amalia, SE, MM (NID: 011090)** sebagai dosen Aktif Semester Gasal Tahun Akademik 2024/2025 dan ditempatkan/diperbantukan pada Sekolah Tinggi Ilmu Ekonomi Y.A.I., untuk mata kuliah :

▪ Pemasaran Internasional	3 SKS	MNJ S-1
▪ Teknik Lobi & Negoisasi Bisnis	3 SKS	AKT S-1/MNJ S-1
▪ Teknik Lobi & Negoisasi	3 SKS	AKT S-1/MNJ S-1
▪ Kepemimpinan	2 SKS	MNJ S-1
▪ Pengantar Bisnis	3 SKS	MNJ S-1

TOTAL SKS 14 SKS

2. Segala biaya yang timbul akibat dari keputusan ini dibebankan kepada anggaran Sekolah Tinggi Ilmu Ekonomi Y.A.I
3. Keputusan ini berlaku sejak tanggal ditetapkan sampai dengan selesainya seluruh proses belajar/mengajar semester Gasal Tahun Akademik 2024/2025
4. Perubahan, perbaikan atau pembatalan dilaksanakan sebagaimana mestinya, apabila terdapat kesalahan ataupun kekeliruan dalam keputusan ini.

Ditetapkan di : Jakarta
Pada tanggal : 16 September 2024

SEKOLAH TINGGI ILMU EKONOMI Y.A.I






Ketua

Dr. Reschiwati, SE, MM, Ak, CA















Disampaikan kepada Yth.,
Sdr/i. Dr. Dini Amalia, SE.,MM
Tembusan kepada :
- Yth. Ketua Y.A.I 1972
- Yth. Karo Personalia & PSDM Y.A.I









DR. DINI AMALIA, SE., M.M
Teknik Lobi dan Negosiasi Bisnis (3 SKS)

No	Mahasiswa	Foto	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
			2024-09-24	2024-10-01	2024-10-08	2024-10-15	2024-10-22	2024-10-29	2024-11-05	UTS	2024-11-19	2024-11-26	2024-12-03	2024-12-10	2024-12-17	2024-12-24	2025-01-07	UAS
1	2022021001 PIERO IMANUEL (Malam)				Hadir	Hadir	Alfa	Hadir	Hadir		Hadir	Hadir	Alfa	Hadir	Hadir	Hadir	Alfa	
2	2022021014 YOHANES SURYADI SINAGA (Malam)		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	
3	2022021026 FERRIS ARYADAFI (Malam)		Hadir	Hadir	Hadir	Hadir	Alfa	Hadir	Hadir		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	
4	2022021035 MICHAEL CHAN (Malam)		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir		Hadir	Hadir	Alfa	Hadir	Hadir	Hadir	Hadir	
5	2022021003 SYAFITRI AMALIA		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	
6	2022021005 TRIFENA HASOLOAN		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	
7	2022021007 ABDUL AZIS ASHARI		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir		Hadir	Hadir	Alfa	Hadir	Hadir	Hadir	Hadir	
8	2022021008 PUJAHIMAH		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	
9	2022021009 ELY LUSI HANDAYANI		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	
10	2022021013 GABRIEL EDWARD		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	
11	2022021020 FINGKAN OKTAVIA SIAHAAN		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	
12	2022021022 AGAM ALDORA		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	
13	2022021036 MAHARANNI GERALDIN		Hadir	Hadir	Hadir	Hadir	Hadir	Alfa	Alfa		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	
14	2022021042 KHANSADHIAZ ASHAR SHAFARATMA		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir		Hadir	Hadir	Hadir	Alfa	Hadir	Hadir	Hadir	
15	2022021049 NUR SUCI TRININGSIH		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	
16	2022021050 ANISYA SOPHIA RAHMADEWI		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir		Hadir	Hadir	Hadir	Sakit	Hadir	Hadir	Hadir	

No	Mahasiswa	Foto	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
			2024-09-24	2024-10-01	2024-10-08	2024-10-15	2024-10-22	2024-10-29	2024-11-05	UTS	2024-11-19	2024-11-26	2024-12-03	2024-12-10	2024-12-17	2024-12-24	2025-01-07	UAS
17	2024021004 MELIS			Hadir	Hadir		Alfa	Alfa	Hadir		Hadir	Hadir	Alfa	Alfa	Hadir	Hadir	Alfa	
18	2024021015 CHOLILAH FARADINA			Hadir	Hadir		Alfa	Alfa	Hadir		Hadir	Hadir	Alfa	Alfa	Hadir	Hadir	Alfa	
19	2024021025 NASHWA PUTRI SYALSABILLA		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	
20	2024021032 ADITYA RIZKY KENCANA		Hadir	Hadir	Hadir	Hadir	Hadir	Hadir	Hadir		Hadir	Hadir	Alfa	Hadir	Hadir	Hadir	Hadir	
21	2024121001 ANGELA ESTHER PRATAMA		Hadir	Hadir	Hadir	Hadir	Alfa	Alfa	Hadir		Hadir	Hadir	Alfa	Alfa	Hadir	Hadir	Alfa	
22	2022031002 NATHANAEL WANLIE			Hadir	Hadir	Hadir	Alfa	Hadir	Hadir		Hadir	Hadir	Alfa	Alfa	Hadir	Hadir	Alfa	

Dosen : DR. DINI AMALIA, SE., M.M**Teknik Lobi dan Negosiasi Bisnis (3 SKS)****SELASA 19:30 - 22:00**

NO.	NIM	NAMA	FOTO	NILAI UAS (30%)	NILAI UTS (10%)	NILAI TUGAS (5%)	QUIZ (5%)	NILAI PROYEK (30%)	NILAI PARTISIPATIF (20%)	TOTAL
1	2022021001	PIERO IMANUEL		70 (30%)	65 (10%)	90 (5%)	85 (5%)	85 (30%)	75 (20%)	76.75
2	2022021014	YOHANES SURYADI SINAGA		100 (30%)	85 (10%)	85 (5%)	85 (5%)	85 (30%)	90 (20%)	90.5
3	2022021026	FERRIS ARYADAF		86 (30%)	80 (10%)	85 (5%)	85 (5%)	85 (30%)	90 (20%)	85.8
4	2022021035	MICHAEL CHAN		100 (30%)	80 (10%)	85 (5%)	85 (5%)	85 (30%)	90 (20%)	90
5	2024021004	MELIS		0 (30%)	0 (10%)	70 (10%)	80 (0%)	80 (30%)	70 (20%)	45
6	2024021015	CHOLILAH FARADINA		0 (30%)	0 (10%)	90 (10%)	80 (0%)	85 (30%)	75 (20%)	49.5
7	2024021025	NASHWA PUTRI SYALSABILLA		98 (30%)	90 (10%)	95 (10%)	90 (0%)	90 (30%)	90 (20%)	92.9
8	2024021032	ADITYA RIZKY KENCANA		90 (30%)	90 (10%)	90 (10%)	85 (0%)	80 (30%)	90 (20%)	87
9	2022021003	SYAFITRI AMALIA		94 (30%)	90 (10%)	90 (10%)	85 (0%)	90 (30%)	90 (20%)	91.2
10	2022021005	TRIFENA HASOLOAN		94 (30%)	95 (10%)	90 (10%)	85 (0%)	90 (30%)	90 (20%)	91.7
11	2022021007	ABDUL AZIS ASHARI		98 (30%)	80 (10%)	90 (10%)	85 (0%)	90 (30%)	90 (20%)	91.4
12	2022021008	PUJAHIMAH		98 (30%)	90 (10%)	90 (10%)	90 (0%)	0 (30%)	90 (20%)	65.4
13	2022021009	ELY LUSI HANDAYANI		98 (30%)	90 (10%)	85 (10%)	85 (0%)	90 (30%)	90 (20%)	91.9
14	2022021013	GABRIEL EDWARD		94 (30%)	80 (10%)	90 (10%)	85 (0%)	85 (30%)	90 (20%)	88.7

NO.	NIM	NAMA	FOTO	NILAI UAS	NILAI UTS	NILAI TUGAS	QUIZ	NILAI PROYEK	NILAI PARTISIPATIF	TOTAL
15	2022021020	FINGKAN OKTAVIA SIAHAAN		96 (30%)	95 (10%)	85 (10%)	85 (0%)	85 (30%)	90 (20%)	90.3
16	2022021022	AGAM ALDORA		98 (30%)	80 (10%)	90 (10%)	90 (0%)	90 (30%)	90 (20%)	91.4
17	2022021036	MAHARANNI GERALDIN		100 (30%)	75 (10%)	90 (10%)	85 (0%)	85 (30%)	90 (20%)	90
18	2022021042	KHANSADHIAZ ASHAR SHAFARATMA		98 (30%)	80 (10%)	85 (10%)	90 (0%)	85 (30%)	90 (20%)	89.4
19	2022021049	NUR SUCI TRININGSIH		96 (30%)	90 (10%)	90 (10%)	90 (0%)	90 (30%)	90 (20%)	91.8
20	2022021050	ANISYA SOPHIA RAHMADEWI		90 (30%)	95 (10%)	85 (10%)	80 (0%)	85 (30%)	75 (20%)	85.5
21	2024121001	ANGELA ESTHER PRATAMA		0 (30%)	0 (10%)	85 (5%)	80 (5%)	80 (30%)	70 (20%)	46.25
22	2022031002	NATHANAEL WANLIE		86 (30%)	80 (10%)	80 (5%)	75 (5%)	75 (30%)	70 (20%)	78.05

DR. DINI AMALIA, SE., M.M
Teknik Lobi dan Negosiasi Bisnis (3 SKS)

Tanggal Mengajar : Tuesday, 24 September 2024

Pertemuan : 01

Assalamualaikum, hari ini kuliah pertama di semester ganjil, untuk mata kuliah yang di ampu adalah Teknik lobi dan negosiasi. Hari ini kita membahas RPs dan materi kuliah pertama yaitu tentang LOBI

File Materi : 180_20240924001022_RPS TEKNIK LOBY DAN NEGOSIASI ok.doc

File Tugas :

Mahasiswa




















FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2021031032	SARAH NURJANAH TGL. ABSEN : Tuesday, 24 September 2024 10:36:08	Tuesday, 24 September 2024 10:37:00	
	2022021003	SYAFITRI AMALIA TGL. ABSEN : Tuesday, 24 September 2024 17:12:26	Tuesday, 12 November 2024 20:48:00	
	2022021005	TRIFENA HASOLOAN TGL. ABSEN : Tuesday, 24 September 2024 18:13:51	Tuesday, 12 November 2024 20:35:00	
	2022021007	ABDUL AZIS ASHARI TGL. ABSEN : Tuesday, 24 September 2024 09:48:00	Tuesday, 24 September 2024 16:42:00	
	2022021008	PUJAHIMAH TGL. ABSEN : Tuesday, 24 September 2024 09:40:58	Tuesday, 12 November 2024 20:17:00	
	2022021009	ELY LUSI HANDAYANI TGL. ABSEN : Tuesday, 24 September 2024 16:59:00	Tuesday, 24 September 2024 16:59:00	
	2022021013	GABRIEL EDWARD TGL. ABSEN : Tuesday, 24 September 2024 12:59:28		
	2022021014	YOHANES SURYADI SINAGA TGL. ABSEN : Tuesday, 24 September 2024 10:32:34		
	2022021020	FINGKAN OKTAVIA SIAHAAN TGL. ABSEN : Tuesday, 24 September 2024 11:52:12		
	2022021022	AGAM ALDORA TGL. ABSEN : Tuesday, 24 September 2024 20:05:09		
	2022021026	FERRIS ARYADAFa TGL. ABSEN : Tuesday, 24 September 2024 19:02:17	Tuesday, 24 September 2024 22:10:00	
	2022021035	MICHAEL CHAN TGL. ABSEN : Tuesday, 24 September 2024 15:12:31	Tuesday, 24 September 2024 19:38:00	

FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021036	MAHARANNI GERALDIN TGL. ABSEN : Tuesday, 24 September 2024 17:35:48	Tuesday, 24 September 2024 17:35:00	
	2022021042	KHANSADHIAZ ASHAR SHAFARATMA TGL. ABSEN : Tuesday, 24 September 2024 10:07:36	Tuesday, 24 September 2024 16:03:00	
	2022021049	NUR SUCI TRININGSIH TGL. ABSEN : Tuesday, 24 September 2024 09:38:24	Tuesday, 24 September 2024 16:07:00	
	2022021050	ANISYA SOPHIA RAHMADEWI TGL. ABSEN : Tuesday, 24 September 2024 16:34:00		
	2024021025	NASHWA PUTRI SYALSABILLA TGL. ABSEN : Tuesday, 24 September 2024 09:42:00	Sunday, 06 October 2024 12:14:00	
	2024021032	ADITYA RIZKY KENCANA TGL. ABSEN : Saturday, 28 September 2024 17:20:00	Thursday, 24 October 2024 00:45:00	
	2024121001	ANGELA ESTHER PRATAMA TGL. ABSEN : Tuesday, 24 September 2024 19:19:09		

Tanggal Mengajar : Tuesday, 01 October 2024

Pertemuan : 02

Assalamualaikum...selamat pagi . Hari ini pada pertemuan kedua kita membahas tentang Negosiasi

File Materi : 180_20241001062708_2. NEGOSIASI.ppt

File Tugas :

Mahasiswa





















FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021003	SYAFITRI AMALIA TGL. ABSEN : Tuesday, 01 October 2024 19:30:00		
	2022021005	TRIFENA HASOLOAN TGL. ABSEN : Tuesday, 01 October 2024 19:30:00	Tuesday, 05 November 2024 21:34:00	
	2022021007	ABDUL AZIS ASHARI TGL. ABSEN : Tuesday, 01 October 2024 19:30:00	Tuesday, 01 October 2024 10:07:00	
	2022021008	PUJAHIMAH TGL. ABSEN : Tuesday, 01 October 2024 19:30:00	Saturday, 04 January 2025 10:41:00	
	2022021009	ELY LUSI HANDAYANI TGL. ABSEN : Tuesday, 01 October 2024 19:30:00	Tuesday, 05 November 2024 22:10:00	

FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021013	GABRIEL EDWARD TGL. ABSEN : Tuesday, 01 October 2024 19:30:00		
	2022021014	YOHANES SURYADI SINAGA TGL. ABSEN : Tuesday, 01 October 2024 19:30:00		
	2022021020	FINGKAN OKTAVIA SIAHAAN TGL. ABSEN : Tuesday, 01 October 2024 19:30:00		
	2022021022	AGAM ALDORA TGL. ABSEN : Tuesday, 01 October 2024 19:30:00		
	2022021026	FERRIS ARYADAF A TGL. ABSEN : Tuesday, 01 October 2024 19:30:00		
	2022021035	MICHAEL CHAN TGL. ABSEN : Tuesday, 01 October 2024 19:30:00	Tuesday, 12 November 2024 20:59:00	
	2022021036	MAHARANNI GERALDIN TGL. ABSEN : Tuesday, 01 October 2024 19:30:00	Tuesday, 12 November 2024 19:52:00	
	2022021042	KHANSADHIAZ ASHAR SHAFARATMA TGL. ABSEN : Tuesday, 01 October 2024 19:30:00		
	2022021049	NUR SUCI TRININGSIH TGL. ABSEN : Tuesday, 01 October 2024 19:30:00	Tuesday, 08 October 2024 11:09:00	
	2022021050	ANISYA SOPHIA RAHMADEWI TGL. ABSEN : Tuesday, 01 October 2024 19:30:00		
	2022031002	NATHANAEL WANLIE TGL. ABSEN : Tuesday, 01 October 2024 19:30:00	Wednesday, 06 November 2024 19:01:00	
	2024021004	MELIS TGL. ABSEN : Tuesday, 01 October 2024 19:30:00		
	2024021015	CHOLILAH FARADINA TGL. ABSEN : Tuesday, 01 October 2024 19:30:00		
	2024021025	NASHWA PUTRI SYALSABILLA TGL. ABSEN : Tuesday, 01 October 2024 19:30:00	Sunday, 06 October 2024 12:15:00	
	2024021032	ADITYA RIZKY KENCANA TGL. ABSEN : Tuesday, 01 October 2024 19:30:00	Wednesday, 06 November 2024 00:16:00	
	2024121001	ANGELA ESTHER PRATAMA TGL. ABSEN : Tuesday, 01 October 2024 19:30:00		

Tanggal Mengajar : Tuesday, 08 October 2024

Pertemuan : 03

Assalamualaikum....selamat pagi semua, hari ini pertemuan ketiga, kita membahas mengenai Diplomasi

File Materi : 180_20241008060514_diplomasi 2.pptx

File Tugas :

Mahasiswa






















FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021001	PIERO IMANUEL TGL. ABSEN : Tuesday, 08 October 2024 19:30:00		
	2022021003	SYAFITRI AMALIA TGL. ABSEN : Tuesday, 08 October 2024 19:30:00		
	2022021005	TRIFENA HASOLOAN TGL. ABSEN : Tuesday, 08 October 2024 19:30:00		
	2022021007	ABDUL AZIS ASHARI TGL. ABSEN : Tuesday, 08 October 2024 19:30:00		
	2022021008	PUJAHIMAH TGL. ABSEN : Tuesday, 08 October 2024 19:30:00	Saturday, 04 January 2025 10:40:00	
	2022021009	ELY LUSI HANDAYANI TGL. ABSEN : Tuesday, 08 October 2024 19:30:00	Tuesday, 05 November 2024 22:10:00	
	2022021013	GABRIEL EDWARD TGL. ABSEN : Tuesday, 08 October 2024 19:30:00		
	2022021014	YOHANES SURYADI SINAGA TGL. ABSEN : Tuesday, 08 October 2024 19:30:00		
	2022021020	FINGKAN OKTAVIA SIAHAAN TGL. ABSEN : Tuesday, 08 October 2024 19:30:00		
	2022021022	AGAM ALDORA TGL. ABSEN : Tuesday, 08 October 2024 19:30:00	Tuesday, 08 October 2024 20:33:00	
	2022021026	FERRIS ARYADAF TGL. ABSEN : Tuesday, 08 October 2024 19:30:00		
	2022021035	MICHAEL CHAN TGL. ABSEN : Tuesday, 08 October 2024 19:30:00	Tuesday, 12 November 2024 22:54:00	
	2022021036	MAHARANNI GERALDIN TGL. ABSEN : Tuesday, 08 October 2024 19:30:00	Tuesday, 12 November 2024 19:52:00	
	2022021042	KHANSADHIAZ ASHAR SHAFARATMA TGL. ABSEN : Tuesday, 08 October 2024 19:30:00		

FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021049	NUR SUCI TRININGSIH TGL. ABSEN : Tuesday, 08 October 2024 19:30:00	Tuesday, 08 October 2024 19:35:00	
	2022021050	ANISYA SOPHIA RAHMADEWI TGL. ABSEN : Tuesday, 08 October 2024 19:30:00		
	2022031002	NATHANAEL WANLIE TGL. ABSEN : Tuesday, 08 October 2024 19:30:00		
	2024021004	MELIS TGL. ABSEN : Tuesday, 08 October 2024 19:30:00		
	2024021015	CHOLILAH FARADINA TGL. ABSEN : Tuesday, 08 October 2024 19:30:00		
	2024021025	NASHWA PUTRI SYALSABILLA TGL. ABSEN : Tuesday, 08 October 2024 19:30:00	Thursday, 24 October 2024 21:22:00	
	2024021032	ADITYA RIZKY KENCANA TGL. ABSEN : Tuesday, 08 October 2024 19:30:00		
	2024121001	ANGELA ESTHER PRATAMA TGL. ABSEN : Tuesday, 08 October 2024 19:30:00		

Tanggal Mengajar : Tuesday, 15 October 2024

Pertemuan : 04

Assalamualaikum...hari ini pembahasan kita mengenai hubungan antara lobi, negosiasi dan diplomasi

File Materi : 180_20241015051356_Hubungan Antara Lobi, Diplomasi, dan Negosiasi.pptx

File Tugas :

Mahasiswa





















FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021001	PIERO IMANUEL TGL. ABSEN : Tuesday, 15 October 2024 18:24:03		
	2022021003	SYAFITRI AMALIA TGL. ABSEN : Tuesday, 15 October 2024 14:49:21	Tuesday, 12 November 2024 20:48:00	
	2022021005	TRIFENA HASOLOAN TGL. ABSEN : Tuesday, 15 October 2024 21:12:56	Tuesday, 12 November 2024 22:49:00	
	2022021007	ABDUL AZIS ASHARI TGL. ABSEN : Tuesday, 15 October 2024 17:10:59	Tuesday, 15 October 2024 17:11:00	
	2022021008	PUJAHIMAH TGL. ABSEN : Tuesday, 15 October 2024 14:12:34	Saturday, 04 January 2025 10:39:00	

FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021009	ELY LUSI HANDAYANI TGL. ABSEN : Tuesday, 15 October 2024 14:44:09	Tuesday, 05 November 2024 22:10:00	
	2022021013	GABRIEL EDWARD TGL. ABSEN : Tuesday, 15 October 2024 11:57:29		
	2022021014	YOHANES SURYADI SINAGA TGL. ABSEN : Tuesday, 15 October 2024 16:46:06		
	2022021020	FINGKAN OKTAVIA SIAHAAN TGL. ABSEN : Tuesday, 15 October 2024 11:09:09		
	2022021022	AGAM ALDORA TGL. ABSEN : Tuesday, 15 October 2024 17:53:10		
	2022021026	FERRIS ARYADAFa TGL. ABSEN : Tuesday, 15 October 2024 21:40:09	Tuesday, 15 October 2024 21:40:00	
	2022021035	MICHAEL CHAN TGL. ABSEN : Tuesday, 15 October 2024 16:47:55	Tuesday, 12 November 2024 23:12:00	
	2022021036	MAHARANNI GERALDIN TGL. ABSEN : Tuesday, 05 November 2024 20:56:00	Tuesday, 12 November 2024 19:52:00	
	2022021042	KHANSADHIAZ ASHAR SHAFARATMA TGL. ABSEN : Wednesday, 13 November 2024 10:29:00	Wednesday, 13 November 2024 10:29:00	
	2022021049	NUR SUCI TRININGSIH TGL. ABSEN : Tuesday, 15 October 2024 09:30:20	Tuesday, 15 October 2024 17:30:00	
	2022021050	ANISYA SOPHIA RAHMADEWI TGL. ABSEN : Tuesday, 15 October 2024 13:27:38		
	2022031002	NATHANAEL WANLIE TGL. ABSEN : Wednesday, 13 November 2024 11:07:00	Wednesday, 13 November 2024 11:07:00	
	2024021025	NASHWA PUTRI SYALSABILLA TGL. ABSEN : Tuesday, 15 October 2024 08:36:00	Thursday, 24 October 2024 21:22:00	
	2024021032	ADITYA RIZKY KENCANA TGL. ABSEN : Tuesday, 15 October 2024 21:25:34		
	2024121001	ANGELA ESTHER PRATAMA TGL. ABSEN : Tuesday, 15 October 2024 17:39:32		

Tanggal Mengajar : Tuesday, 22 October 2024

Pertemuan : 05

Assalamualaikum, materi hari ini adalah mendengarkan dalam lobi

File Materi : 180_20241022060703_MENDENGARKAN DALAM LOBI.pptx

File Tugas :

Mahasiswa






















FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021001	PIERO IMANUEL Keterangan : Alfa		
	2022021003	SYAFITRI AMALIA TGL. ABSEN : Tuesday, 22 October 2024 19:30:00		
	2022021005	TRIFENA HASOLOAN TGL. ABSEN : Tuesday, 22 October 2024 19:30:00	Tuesday, 05 November 2024 21:08:00	
	2022021007	ABDUL AZIS ASHARI TGL. ABSEN : Tuesday, 22 October 2024 19:30:00	Tuesday, 22 October 2024 14:01:00	
	2022021008	PUJAHIMAH TGL. ABSEN : Tuesday, 22 October 2024 19:30:00	Saturday, 04 January 2025 10:38:00	
	2022021009	ELY LUSI HANDAYANI TGL. ABSEN : Tuesday, 22 October 2024 19:30:00	Tuesday, 05 November 2024 22:10:00	
	2022021013	GABRIEL EDWARD TGL. ABSEN : Tuesday, 22 October 2024 19:30:00		
	2022021014	YOHANES SURYADI SINAGA TGL. ABSEN : Tuesday, 22 October 2024 19:30:00		
	2022021020	FINGKAN OKTAVIA SIAHAAN TGL. ABSEN : Tuesday, 22 October 2024 19:30:00		
	2022021022	AGAM ALDORA TGL. ABSEN : Tuesday, 22 October 2024 19:30:00		
	2022021026	FERRIS ARYADAF Keterangan : Alfa		
	2022021035	MICHAEL CHAN TGL. ABSEN : Tuesday, 22 October 2024 19:30:00	Tuesday, 12 November 2024 23:41:00	
	2022021036	MAHARANNI GERALDIN TGL. ABSEN : Tuesday, 22 October 2024 19:30:00	Tuesday, 12 November 2024 19:52:00	
	2022021042	KHANSADHIAZ ASHAR SHAFARATMA TGL. ABSEN : Tuesday, 22 October 2024 19:30:00	Wednesday, 13 November 2024 11:35:00	

FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021049	NUR SUCI TRININGSIH TGL. ABSEN : Tuesday, 22 October 2024 19:30:00	Tuesday, 22 October 2024 16:57:00	
	2022021050	ANISYA SOPHIA RAHMADEWI TGL. ABSEN : Tuesday, 22 October 2024 19:30:00		
	2022031002	NATHANAEL WANLIE Keterangan : Alfa	Wednesday, 06 November 2024 19:49:00	
	2024021004	MELIS Keterangan : Alfa		
	2024021015	CHOLILAH FARADINA Keterangan : Alfa		
	2024021025	NASHWA PUTRI SYALSABILLA TGL. ABSEN : Tuesday, 22 October 2024 19:30:00	Wednesday, 06 November 2024 17:51:00	
	2024021032	ADITYA RIZKY KENCANA TGL. ABSEN : Tuesday, 22 October 2024 19:30:00	Wednesday, 06 November 2024 00:17:00	
	2024121001	ANGELA ESTHER PRATAMA Keterangan : Alfa		

Tanggal Mengajar : Tuesday, 29 October 2024

Pertemuan : 06

Assalamualaikum , materi hari ini kita membahad lobi dalam negosiasi dan langkah-langkah dalam lobi

File Materi : 180_20241029183737_LOBI DALAM NEGOSIASI.pptx

File Tugas :

Mahasiswa






















FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021001	PIERO IMANUEL TGL. ABSEN : Tuesday, 29 October 2024 19:30:00		
	2022021003	SYAFITRI AMALIA TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Tuesday, 12 November 2024 20:50:00	
	2022021005	TRIFENA HASOLOAN TGL. ABSEN : Tuesday, 29 October 2024 19:30:00		
	2022021007	ABDUL AZIS ASHARI TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Tuesday, 29 October 2024 21:02:00	
	2022021008	PUJAHIMAH TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Saturday, 04 January 2025 10:31:00	

FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021009	ELY LUSI HANDAYANI TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Tuesday, 29 October 2024 19:07:00	
	2022021013	GABRIEL EDWARD TGL. ABSEN : Tuesday, 29 October 2024 19:30:00		
	2022021014	YOHANES SURYADI SINAGA TGL. ABSEN : Tuesday, 29 October 2024 19:30:00		
	2022021020	FINGKAN OKTAVIA SIAHAAN TGL. ABSEN : Tuesday, 29 October 2024 19:30:00		
	2022021022	AGAM ALDORA TGL. ABSEN : Tuesday, 29 October 2024 19:30:00		
	2022021026	FERRIS ARYADAFa TGL. ABSEN : Tuesday, 29 October 2024 19:30:00		
	2022021035	MICHAEL CHAN TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Saturday, 04 January 2025 11:31:00	
	2022021036	MAHARANNI GERALDIN Keterangan : Alfa	Tuesday, 12 November 2024 19:52:00	
	2022021042	KHANSADHIAZ ASHAR SHAFARATMA TGL. ABSEN : Tuesday, 29 October 2024 19:30:00		
	2022021049	NUR SUCI TRININGSIH TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Tuesday, 29 October 2024 19:36:00	
	2022021050	ANISYA SOPHIA RAHMADEWI TGL. ABSEN : Tuesday, 29 October 2024 19:30:00		
	2022031002	NATHANAEL WANLIE TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Wednesday, 06 November 2024 18:36:00	
	2024021004	MELIS Keterangan : Alfa		
	2024021015	CHOLILAH FARADINA Keterangan : Alfa		
	2024021025	NASHWA PUTRI SYALSABILLA TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Tuesday, 29 October 2024 19:39:00	
	2024021032	ADITYA RIZKY KENCANA TGL. ABSEN : Tuesday, 29 October 2024 19:30:00		
	2024121001	ANGELA ESTHER PRATAMA Keterangan : Alfa		

Tanggal Mengajar : Tuesday, 05 November 2024

Pertemuan : 07

Assalamualaikum, materi hari ini adalah kolaborasi dan jejaring kerja

File Materi : 180_20241105043843_kolaborasi-dan-jejaring-kerja_ (1) (1).pptx

File Tugas :

Mahasiswa























FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021001	PIERO IMANUEL TGL. ABSEN : Tuesday, 05 November 2024 19:30:00		
	2022021003	SYAFITRI AMALIA TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Friday, 03 January 2025 22:46:00	180_32_Syafitri Amalia 2022021003- KUIS (TEKNIK LOBI _ NEGO).pdf
	2022021005	TRIFENA HASOLOAN TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Tuesday, 05 November 2024 22:16:00	180_32_TRIFENA HASOLOAN 2022021005 kuis teknik _compressed.pdf
	2022021007	ABDUL AZIS ASHARI TGL. ABSEN : Tuesday, 29 October 2024 19:30:00		180_32_Quiz - azis.pdf
	2022021008	PUJAHIMAH TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Saturday, 04 January 2025 10:30:00	180_32_Pujahimah 2022021008 KUIS TEKNIK LOBI _ NEGOSIASI BISNIS _compressed.pdf
	2022021009	ELY LUSI HANDAYANI TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Tuesday, 05 November 2024 16:25:00	180_32_KUIS TEKNIK LOBI_ELY LUSI HANDAYANI_2022021009.pdf
	2022021013	GABRIEL EDWARD TGL. ABSEN : Tuesday, 29 October 2024 19:30:00		180_32_Quiz Teknik Lobi dan Negosiasi Bisnis_Gabriel Edward 2022021013.pdf
	2022021014	YOHANES SURYADI SINAGA TGL. ABSEN : Tuesday, 29 October 2024 19:30:00		180_32_Yohanes Suryadi Sinaga_2022021014_Tugas Teknik Lobi dan Negosiasi.pdf
	2022021020	FINGKAN OKTAVIA SIAHAAN TGL. ABSEN : Tuesday, 29 October 2024 19:30:00		180_32_QUIZ TEKNIK LOBI _ NEGOSIASI BISNIS _FINGKAN OKTAVIA_2022021020_compressed (1).pdf
	2022021022	AGAM ALDORA TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Wednesday, 11 December 2024 17:24:00	180_32_kuis agam.pdf
	2022021026	FERRIS ARYADAF TGL. ABSEN : Tuesday, 05 November 2024 19:30:00		
	2022021035	MICHAEL CHAN TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Saturday, 04 January 2025 11:31:00	180_32_QuizTeknikLobi_2022021035_MichaelChan.pdf
	2022021036	MAHARANNI GERALDIN Keterangan : Alfa	Tuesday, 12 November 2024 19:52:00	180_32_Quiz teknik lobi _ negosiasi bisnis 2022.pdf

FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021042	KHANSADHIAZ ASHAR SHAFARATMA TGL. ABSEN : Tuesday, 29 October 2024 19:30:00		180_32_teknik lobi_compressed.pdf
	2022021049	NUR SUCI TRININGSIH TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Wednesday, 06 November 2024 09:29:00	180_32_Nur Suci Triningsih_2022021049_Kuis Teknik Lobi dan Negosiasi Bisnis.pdf
	2022021050	ANISYA SOPHIA RAHMADEWI TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Tuesday, 05 November 2024 23:07:00	180_32_Teknik lobi_Anisya Sophia Rahmadewi.pdf
	2022031002	NATHANAEL WANLIE TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Wednesday, 06 November 2024 19:28:00	180_32_QUIZ TEKNIK LOBI.pdf
	2024021004	MELIS TGL. ABSEN : Tuesday, 05 November 2024 19:30:00		
	2024021015	CHOLILAH FARADINA TGL. ABSEN : Tuesday, 05 November 2024 19:30:00		
	2024021025	NASHWA PUTRI SYALSABILLA TGL. ABSEN : Tuesday, 29 October 2024 19:30:00	Tuesday, 05 November 2024 19:29:00	180_32_KUIS Teknik Lobi dan Negosiasi Bisnis (Nashwa Putri Syalsabilla_2024021025)-1.pdf
	2024021032	ADITYA RIZKY KENCANA TGL. ABSEN : Tuesday, 29 October 2024 19:30:00		180_32_Aditya Rizky Kencana_2024021032_Quiz Tek.pdf
	2024121001	ANGELA ESTHER PRATAMA TGL. ABSEN : Tuesday, 05 November 2024 19:30:00		

Tanggal Mengajar : Tuesday, 19 November 2024

Pertemuan : 08

Assalamualaikum....hari ini kita lanjutkan pertemuan kuliah setelah uts, untuk materinya adalah memahami pola pikir orang lain dalam lobi

File Materi : 180_20241119060433_Lobby-dan-Negosiasi-Pertemuan-9.pptx

File Tugas :

Mahasiswa




FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021001	PIERO IMANUEL TGL. ABSEN : Tuesday, 19 November 2024 19:30:00		
	2022021003	SYAFITRI AMALIA TGL. ABSEN : Tuesday, 19 November 2024 19:30:00		
	2022021005	TRIFENA HASOLOAN TGL. ABSEN : Tuesday, 19 November 2024 19:30:00		



















FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021007	ABDUL AZIS ASHARI TGL. ABSEN : Tuesday, 19 November 2024 19:30:00		
	2022021008	PUJAHIMAH TGL. ABSEN : Tuesday, 19 November 2024 19:30:00	Saturday, 04 January 2025 12:03:00	
	2022021009	ELY LUSI HANDAYANI TGL. ABSEN : Tuesday, 19 November 2024 19:30:00	Tuesday, 19 November 2024 15:32:00	
	2022021013	GABRIEL EDWARD TGL. ABSEN : Tuesday, 19 November 2024 19:30:00		
	2022021014	YOHANES SURYADI SINAGA TGL. ABSEN : Tuesday, 19 November 2024 19:30:00		
	2022021020	FINGKAN OKTAVIA SIAHAAN TGL. ABSEN : Tuesday, 19 November 2024 19:30:00		
	2022021022	AGAM ALDORA TGL. ABSEN : Tuesday, 19 November 2024 19:30:00		
	2022021026	FERRIS ARYADAFa TGL. ABSEN : Tuesday, 19 November 2024 19:30:00		
	2022021035	MICHAEL CHAN TGL. ABSEN : Tuesday, 19 November 2024 19:30:00	Saturday, 04 January 2025 11:31:00	
	2022021036	MAHARANNI GERALDIN TGL. ABSEN : Tuesday, 19 November 2024 19:30:00	Tuesday, 19 November 2024 20:32:00	
	2022021042	KHANSADHIAZ ASHAR SHAFARATMA TGL. ABSEN : Tuesday, 19 November 2024 19:30:00	Monday, 23 December 2024 17:54:00	
	2022021049	NUR SUCI TRININGSIH TGL. ABSEN : Tuesday, 19 November 2024 19:30:00	Wednesday, 20 November 2024 14:25:00	
	2022021050	ANISYA SOPHIA RAHMADEWI TGL. ABSEN : Tuesday, 19 November 2024 19:30:00		
	2022031002	NATHANAEL WANLIE TGL. ABSEN : Tuesday, 19 November 2024 19:30:00		
	2024021004	MELIS TGL. ABSEN : Tuesday, 19 November 2024 19:30:00		
	2024021015	CHOLILAH FARADINA TGL. ABSEN : Tuesday, 19 November 2024 19:30:00		
	2024021025	NASHWA PUTRI SYALSABILLA TGL. ABSEN : Tuesday, 19 November 2024 19:30:00	Wednesday, 15 January 2025 20:30:00	

FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2024021032	ADITYA RIZKY KENCANA TGL. ABSEN : Tuesday, 19 November 2024 19:30:00		
	2024121001	ANGELA ESTHER PRATAMA TGL. ABSEN : Tuesday, 19 November 2024 19:30:00		

Tanggal Mengajar : Tuesday, 26 November 2024

Pertemuan : 09

Assalamualaikum, materi kita hari ini tentang komunikasi verbal dalam lobi dan negosiasi

File Materi : 180_20241126053726_PPT komunikasi Non verbal dalam lobi dan negosiasi.pptx

File Tugas :

Mahasiswa



















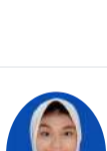
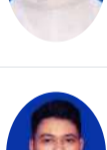
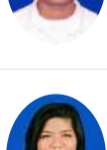
FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021001	PIERO IMANUEL TGL. ABSEN : Tuesday, 26 November 2024 19:30:00		
	2022021003	SYAFITRI AMALIA TGL. ABSEN : Tuesday, 26 November 2024 19:30:00		
	2022021005	TRIFENA HASOLOAN TGL. ABSEN : Tuesday, 26 November 2024 19:30:00		
	2022021007	ABDUL AZIS ASHARI TGL. ABSEN : Tuesday, 26 November 2024 19:30:00		
	2022021008	PUJAHIMAH TGL. ABSEN : Tuesday, 26 November 2024 19:30:00		
	2022021009	ELY LUSI HANDAYANI TGL. ABSEN : Tuesday, 26 November 2024 19:30:00	Tuesday, 26 November 2024 16:44:00	
	2022021013	GABRIEL EDWARD TGL. ABSEN : Tuesday, 26 November 2024 19:30:00		
	2022021014	YOHANES SURYADI SINAGA TGL. ABSEN : Tuesday, 26 November 2024 19:30:00		
	2022021020	FINGKAN OKTAVIA SIAHAAN TGL. ABSEN : Tuesday, 26 November 2024 19:30:00	Tuesday, 26 November 2024 19:48:00	
	2022021022	AGAM ALDORA TGL. ABSEN : Tuesday, 26 November 2024 21:09:23		

FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021026	FERRIS ARYADAF TGL. ABSEN : Tuesday, 26 November 2024 19:30:00		
	2022021035	MICHAEL CHAN TGL. ABSEN : Tuesday, 26 November 2024 19:30:00	Saturday, 04 January 2025 11:30:00	
	2022021036	MAHARANNI GERALDIN TGL. ABSEN : Tuesday, 26 November 2024 19:30:00		
	2022021042	KHANSADHIAZ ASHAR SHAFARATMA TGL. ABSEN : Tuesday, 26 November 2024 19:30:00	Monday, 23 December 2024 18:04:00	
	2022021049	NUR SUCI TRININGSIH TGL. ABSEN : Tuesday, 26 November 2024 19:30:00	Tuesday, 26 November 2024 19:41:00	
	2022021050	ANISYA SOPHIA RAHMADEWI TGL. ABSEN : Tuesday, 26 November 2024 19:30:00		
	2022031002	NATHANAEL WANLIE TGL. ABSEN : Tuesday, 26 November 2024 19:30:00		
	2024021004	MELIS TGL. ABSEN : Tuesday, 26 November 2024 19:30:00		
	2024021015	CHOLILAH FARADINA TGL. ABSEN : Tuesday, 26 November 2024 19:30:00		
	2024021025	NASHWA PUTRI SYALSABILLA TGL. ABSEN : Tuesday, 26 November 2024 19:30:00	Wednesday, 15 January 2025 20:31:00	
	2024021032	ADITYA RIZKY KENCANA TGL. ABSEN : Tuesday, 26 November 2024 19:30:00		
	2024121001	ANGELA ESTHER PRATAMA TGL. ABSEN : Tuesday, 26 November 2024 19:30:00		

Tanggal Mengajar : Tuesday, 03 December 2024

Pertemuan : 10

Assalamualaikum materi hari ini konflik dalam lobi

File Materi : 180_20241203062334_Konflik Dalam Lobi.pptx

File Tugas :

Mahasiswa


FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021001	PIERO IMANUEL Keterangan : Alfa		






















FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021003	SYAFITRI AMALIA TGL. ABSEN : Tuesday, 03 December 2024 19:30:00		
	2022021005	TRIFENA HASOLOAN TGL. ABSEN : Tuesday, 03 December 2024 19:30:00		
	2022021007	ABDUL AZIS ASHARI Keterangan : Alfa	Tuesday, 03 December 2024 12:52:00	
	2022021008	PUJAHIMAH TGL. ABSEN : Tuesday, 03 December 2024 19:30:00		
	2022021009	ELY LUSI HANDAYANI TGL. ABSEN : Tuesday, 03 December 2024 19:30:00	Tuesday, 03 December 2024 16:11:00	
	2022021013	GABRIEL EDWARD TGL. ABSEN : Tuesday, 03 December 2024 19:30:00		
	2022021014	YOHANES SURYADI SINAGA TGL. ABSEN : Tuesday, 03 December 2024 19:30:00		
	2022021020	FINGKAN OKTAVIA SIAHAAN TGL. ABSEN : Tuesday, 03 December 2024 19:30:00	Tuesday, 03 December 2024 10:37:00	
	2022021022	AGAM ALDORA TGL. ABSEN : Tuesday, 03 December 2024 19:30:00		
	2022021026	FERRIS ARYADAF TGL. ABSEN : Tuesday, 03 December 2024 19:30:00		
	2022021035	MICHAEL CHAN Keterangan : Alfa	Saturday, 04 January 2025 11:30:00	
	2022021036	MAHARANNI GERALDIN TGL. ABSEN : Tuesday, 03 December 2024 19:30:00	Tuesday, 03 December 2024 19:34:00	
	2022021042	KHANSADHIAZ ASHAR SHAFARATMA TGL. ABSEN : Tuesday, 03 December 2024 19:30:00	Monday, 23 December 2024 18:15:00	
	2022021049	NUR SUCI TRININGSIH TGL. ABSEN : Tuesday, 03 December 2024 19:30:00	Tuesday, 03 December 2024 17:51:00	
	2022021050	ANISYA SOPHIA RAHMADEWI TGL. ABSEN : Tuesday, 03 December 2024 19:30:00		
	2022031002	NATHANAEL WANLIE Keterangan : Alfa		

FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2024021004	MELIS Keterangan : Alfa		
	2024021015	CHOLILAH FARADINA Keterangan : Alfa		
	2024021025	NASHWA PUTRI SYALSABILLA TGL. ABSEN : Tuesday, 03 December 2024 19:30:00	Tuesday, 03 December 2024 16:36:00	
	2024021032	ADITYA RIZKY KENCANA Keterangan : Alfa		
	2024121001	ANGELA ESTHER PRATAMA Keterangan : Alfa		

Tanggal Mengajar : Tuesday, 10 December 2024

Pertemuan : 11

Assalamualaikum...materi hari ini, hambatan daam lobi, negosiasi dan diplomasi

File Materi : 180_20241210185132_HAMBATAN DALAM, LOBI, DIPLOMASI DAN NEGOSIASI.pptx

File Tugas :

Mahasiswa






















FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021001	PIERO IMANUEL TGL. ABSEN : Tuesday, 10 December 2024 19:30:00		
	2022021003	SYAFITRI AMALIA TGL. ABSEN : Tuesday, 10 December 2024 19:30:00		
	2022021005	TRIFENA HASOLOAN TGL. ABSEN : Tuesday, 10 December 2024 19:30:00		
	2022021007	ABDUL AZIS ASHARI TGL. ABSEN : Tuesday, 10 December 2024 19:30:00		
	2022021008	PUJAHIMAH TGL. ABSEN : Tuesday, 10 December 2024 19:30:00		
	2022021009	ELY LUSI HANDAYANI TGL. ABSEN : Tuesday, 10 December 2024 19:30:00	Tuesday, 10 December 2024 19:22:00	
	2022021013	GABRIEL EDWARD TGL. ABSEN : Tuesday, 10 December 2024 19:30:00		
	2022021014	YOHANES SURYADI SINAGA TGL. ABSEN : Tuesday, 10 December 2024 19:30:00		

FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021020	FINGKAN OKTAVIA SIAHAAN TGL. ABSEN : Tuesday, 10 December 2024 19:30:00		
	2022021022	AGAM ALDORA TGL. ABSEN : Tuesday, 10 December 2024 19:30:00		
	2022021026	FERRIS ARYADAF TGL. ABSEN : Tuesday, 10 December 2024 19:30:00		
	2022021035	MICHAEL CHAN TGL. ABSEN : Tuesday, 10 December 2024 19:30:00		
	2022021036	MAHARANNI GERALDIN TGL. ABSEN : Tuesday, 10 December 2024 19:30:00		
	2022021042	KHANSADHIAZ ASHAR SHAFARATMA Keterangan : Alfa		
	2022021049	NUR SUCI TRININGSIH TGL. ABSEN : Tuesday, 10 December 2024 19:30:00	Tuesday, 17 December 2024 11:47:00	
	2022021050	ANISYA SOPHIA RAHMADEWI Keterangan : Sakit		
	2022031002	NATHANAEL WANLIE Keterangan : Alfa		
	2024021004	MELIS Keterangan : Alfa		
	2024021015	CHOLILAH FARADINA Keterangan : Alfa		
	2024021025	NASHWA PUTRI SYALSABILLA TGL. ABSEN : Tuesday, 10 December 2024 19:30:00	Wednesday, 15 January 2025 20:32:00	
	2024021032	ADITYA RIZKY KENCANA TGL. ABSEN : Tuesday, 10 December 2024 19:30:00		
	2024121001	ANGELA ESTHER PRATAMA Keterangan : Alfa		

Tanggal Mengajar : Tuesday, 17 December 2024

Pertemuan : 12

Assalamualaikum, hari ini materi kita tipe-tipe pemicu konflik

File Materi : 180_20241217054156_Tipe-tipe pemicu konflik dalam lobi-kuliah ke 13.ppt

File Tugas :

Mahasiswa























FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021001	PIERO IMANUEL TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		
	2022021003	SYAFITRI AMALIA TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		
	2022021005	TRIFENA HASOLOAN TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		
	2022021007	ABDUL AZIS ASHARI TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		
	2022021008	PUJAHIMAH TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		
	2022021009	ELY LUSI HANDAYANI TGL. ABSEN : Tuesday, 17 December 2024 19:30:00	Tuesday, 17 December 2024 16:24:00	
	2022021013	GABRIEL EDWARD TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		
	2022021014	YOHANES SURYADI SINAGA TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		
	2022021020	FINGKAN OKTAVIA SIAHAAN TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		
	2022021022	AGAM ALDORA TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		
	2022021026	FERRIS ARYADAF TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		
	2022021035	MICHAEL CHAN TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		
	2022021036	MAHARANNI GERALDIN TGL. ABSEN : Tuesday, 17 December 2024 19:30:00	Tuesday, 17 December 2024 19:43:00	
	2022021042	KHANSADHIAZ ASHAR SHAFARATMA TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		
	2022021049	NUR SUCI TRININGSIH TGL. ABSEN : Tuesday, 17 December 2024 19:30:00	Monday, 13 January 2025 13:54:00	
	2022021050	ANISYA SOPHIA RAHMADEWI TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		

FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022031002	NATHANAEL WANLIE TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		
	2024021004	MELIS TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		
	2024021015	CHOLILAH FARADINA TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		
	2024021025	NASHWA PUTRI SYALSABILLA TGL. ABSEN : Tuesday, 17 December 2024 19:30:00	Wednesday, 15 January 2025 20:33:00	
	2024021032	ADITYA RIZKY KENCANA TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		
	2024121001	ANGELA ESTHER PRATAMA TGL. ABSEN : Tuesday, 17 December 2024 19:30:00		

Tanggal Mengajar : Tuesday, 24 December 2024

Pertemuan : 13

Assalamualaikum..hari ini review materi

File Materi :

File Tugas :

Mahasiswa






















FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021001	PIERO IMANUEL TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2022021003	SYAFITRI AMALIA TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2022021005	TRIFENA HASOLOAN TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2022021007	ABDUL AZIS ASHARI TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2022021008	PUJAHIMAH TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2022021009	ELY LUSI HANDAYANI TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2022021013	GABRIEL EDWARD TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		

FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021014	YOHANES SURYADI SINAGA TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2022021020	FINGKAN OKTAVIA SIAHAAN TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2022021022	AGAM ALDORA TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2022021026	FERRIS ARYADAF TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2022021035	MICHAEL CHAN TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2022021036	MAHARANNI GERALDIN TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2022021042	KHANSADHIAZ ASHAR SHAFARATMA TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2022021049	NUR SUCI TRININGSIH TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2022021050	ANISYA SOPHIA RAHMADEWI TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2022031002	NATHANAEL WANLIE TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2024021004	MELIS TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2024021015	CHOLILAH FARADINA TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2024021025	NASHWA PUTRI SYALSABILLA TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2024021032	ADITYA RIZKY KENCANA TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		
	2024121001	ANGELA ESTHER PRATAMA TGL. ABSEN : Tuesday, 24 December 2024 19:30:00		

Tanggal Mengajar : Tuesday, 07 January 2025

Pertemuan : 14

Assalamualaikum...hari ini kisi-kisi untuk pertemuan terakhir.

File Materi :

File Tugas :

Mahasiswa






















FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021001	PIERO IMANUEL Keterangan : Alfa		
	2022021003	SYAFITRI AMALIA TGL. ABSEN : Tuesday, 07 January 2025 19:30:00		
	2022021005	TRIFENA HASOLOAN TGL. ABSEN : Tuesday, 07 January 2025 19:30:00		
	2022021007	ABDUL AZIS ASHARI TGL. ABSEN : Tuesday, 07 January 2025 19:30:00		
	2022021008	PUJAHIMAH TGL. ABSEN : Tuesday, 07 January 2025 19:30:00		
	2022021009	ELY LUSI HANDAYANI TGL. ABSEN : Tuesday, 07 January 2025 19:30:00		
	2022021013	GABRIEL EDWARD TGL. ABSEN : Tuesday, 07 January 2025 19:30:00		
	2022021014	YOHANES SURYADI SINAGA TGL. ABSEN : Tuesday, 07 January 2025 19:30:00		
	2022021020	FINGKAN OKTAVIA SIAHAAN TGL. ABSEN : Tuesday, 07 January 2025 19:30:00		180_32_TUGAS INDIVIDU FINGKAN OKTAVIA SIAHAAN - 2022021020 (TEKNIK LOBI _ NEGOSIASI BISNIS).pdf
	2022021022	AGAM ALDORA TGL. ABSEN : Tuesday, 07 January 2025 19:30:00		
	2022021026	FERRIS ARYADAF TGL. ABSEN : Tuesday, 07 January 2025 19:30:00		
	2022021035	MICHAEL CHAN TGL. ABSEN : Tuesday, 07 January 2025 19:30:00		
	2022021036	MAHARANNI GERALDIN TGL. ABSEN : Tuesday, 07 January 2025 19:30:00		
	2022021042	KHANSADHIAZ ASHAR SHAFARATMA TGL. ABSEN : Tuesday, 07 January 2025 19:30:00		
	2022021049	NUR SUCI TRININGSIH TGL. ABSEN : Tuesday, 07 January 2025 19:30:00		

FOTO	NIM	NAMA	TGL. DOWNLOAD MATERI	FILE TUGAS
	2022021050	ANISYA SOPHIA RAHMADEWI TGL. ABSEN : Tuesday, 07 January 2025 19:30:00		
	2022031002	NATHANAEL WANLIE Keterangan : Alfa		
	2024021004	MELIS Keterangan : Alfa		
	2024021015	CHOLILAH FARADINA Keterangan : Alfa		
	2024021025	NASHWA PUTRI SYALSABILLA TGL. ABSEN : Tuesday, 07 January 2025 19:30:00		
	2024021032	ADITYA RIZKY KENCANA TGL. ABSEN : Tuesday, 07 January 2025 19:30:00		
	2024121001	ANGELA ESTHER PRATAMA Keterangan : Alfa		